



October 14, 2016

Dear Supplier,

In recent months, Hill-Rom and its affiliates have become aware of a series of phishing or email scams targeting some of our valued business partners as well as other third parties in the market. We are reaching out to make sure you are aware of these scams and are taking appropriate precautions. We also encourage you to reach out to your Hill-Rom business partners if you believe or suspect that you are being targeted.

Here are a few examples of suspicious activities for which you should be on the lookout:

- Any emails asking that you ship supplies to Hill-Rom to a new or different address;
- Any emails asking that you route payment to Hill-Rom to a new bank or a different account number;
- Any requests for advance payment to Hill-Rom for any type of benefit;
- Any information or direction, purporting to be from Hill-Rom or its affiliates, which is sent from an email address ending in a different extension (including any additional words, letters, or characters).

The perpetrators of these scams are getting more sophisticated. Frequently, the email will look precisely like it came from your Hill-Rom partner. It may include the name and contact information for your Hill-Rom partner or of another Hill-Rom executive and a perfect duplication of the Hill-Rom logo. In light of the ever increasing sophistication of these scams, it is critical that you stay vigilant and remain in close contact with your Hill-Rom partner on any proposed changes to the way we conduct our business.

If you believe or suspect that you are being targeted, please take the following steps:

- Contact your Hill-Rom partner, ideally in person or via telephone, to discuss the information you received via email;
- Send an email to [hillromlegal@hill-rom.com](mailto:hillromlegal@hill-rom.com) to alert us that you believe you have been targeted; and
- Contact your local IT provider to discuss whether your network may be vulnerable to hacking and how to best protect yourself from such scams.

If you have any questions or concerns or have any information to report, please feel free to reach out to your Hill-Rom business partner or send an email to [hillromlegal@hill-rom.com](mailto:hillromlegal@hill-rom.com).

Thank you for your cooperation and continued partnership.

Sincerely,

A handwritten signature in blue ink, appearing to read "Stu Holbrook".

Stu Holbrook  
Vice President, Global Sourcing