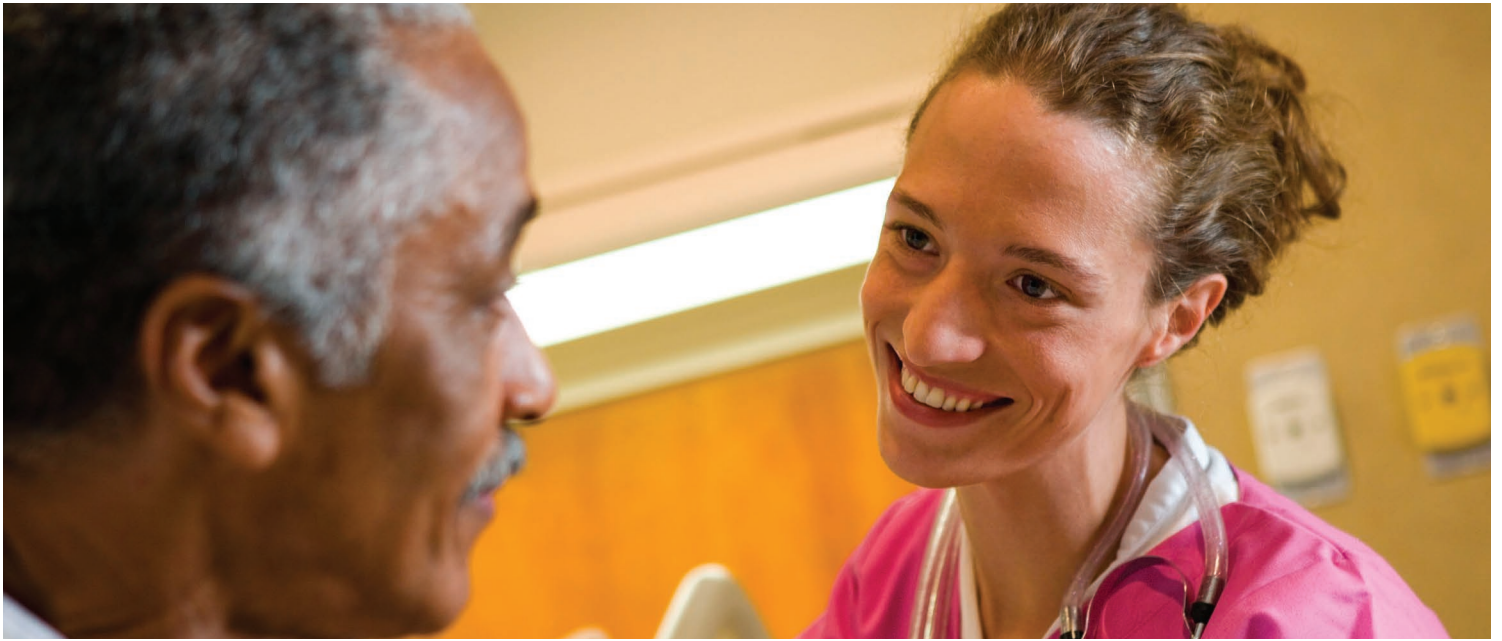


PEOPLE + PROCESS + TECHNOLOGY = ENHANCED OUTCOMES™



THE HILL-ROM NO FALLS™ PROGRAM

Hill-Rom.

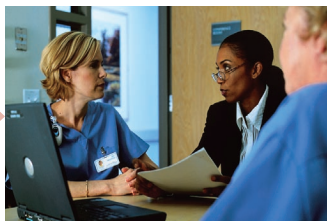
Enhancing Outcomes for Patients and Their Caregivers

The Hill-Rom No Falls™ Program

enables measurable and sustainable falls prevention

We recognize that innovative technology alone has never solved your quest to prevent patient falls. It takes the right mix of passionate people, optimized processes and intuitive technology to achieve reductions in patient falls.

OVER 100 FALLS ENGAGEMENTS COMPLETED



Optimize Safety Protocols

Our falls safety specialists work with caregivers to optimize and continuously improve protocols through assessment, program development, implementation and monitoring.



Intelligent Beds and Surfaces Provide Actionable Data Flow

Over 10 falls-specific data points are monitored from the bed and available for viewing, reporting and alerting.



Patient Safety Software Provides Continuous and Centralized Monitoring

Going beyond local alarms, system automatically monitors bed data and reports on compliance to falls safety protocols.



Connectivity Wherever You Are

Intelligent falls alerts prevent nuisance alarms and provide the right data at the right time to caregivers via wireless device, computer console or nurse call audio station.

Enables measurable continuous improvement

Automates tedious documentation, allowing you to focus on the patient

Easy to use and adopt

Actionable data enables continuous improvement

The Hill-Rom No Falls™ Program combines in-depth data analysis with clinical insights to provide actionable plans to help reduce falls, and document protocol compliance.



Enhancing Outcomes for Patients

Caregiver responds and protects patient from harmful fall.

THE HILL-ROM NO FALLS™ PROGRAM

PEOPLE

Your most important resource ... ours too

- With over 1000 clinical IT system implementations, Hill-Rom's team of experienced patient safety professionals is unparalleled in the healthcare industry
- Dedicated falls prevention teams have completed over 100 falls assessment and protocol engagements
- Expert training teams make the No Falls Programs a part of your culture



PROCESS

Proven methodologies to enable measurable results and continuous improvement

- The Hill-Rom No Falls™ Methodology has a four phase, closed loop approach to falls prevention excellence
 - Falls assessment
 - Falls program implementation
 - Falls program development
 - Ongoing monitoring and analysis



TECHNOLOGY

Designed to return caregiver time to the patient

SOFTWARE

Built on the NaviCare® Platform, intuitive software is designed to automatically alert, monitor and report on compliance to your falls prevention protocols while reducing the documentation burden on caregivers.

- Easy to use and adopt
- Proven platform, running many of the nation's leading healthcare institutions for nearly a decade
- Proven interoperability in over 30 unique interfaces to major IT vendors
- Supported by nearly 300 Hill-Rom IT professionals

BEDS AND PATIENT SUPPORT

Our portfolio of surfaces, bed frames and other technologies are designed for patient safety and to enable seamless interoperability with your IT systems.

- Multiple fall alerts transmitted locally or through patient safety software application for proactive alerting and monitoring
- With our first intelligent bed manufactured in 1994, your facility may be closer than you think to cost-effectively implementing our No Falls Program

ADVANCED COMMUNICATIONS

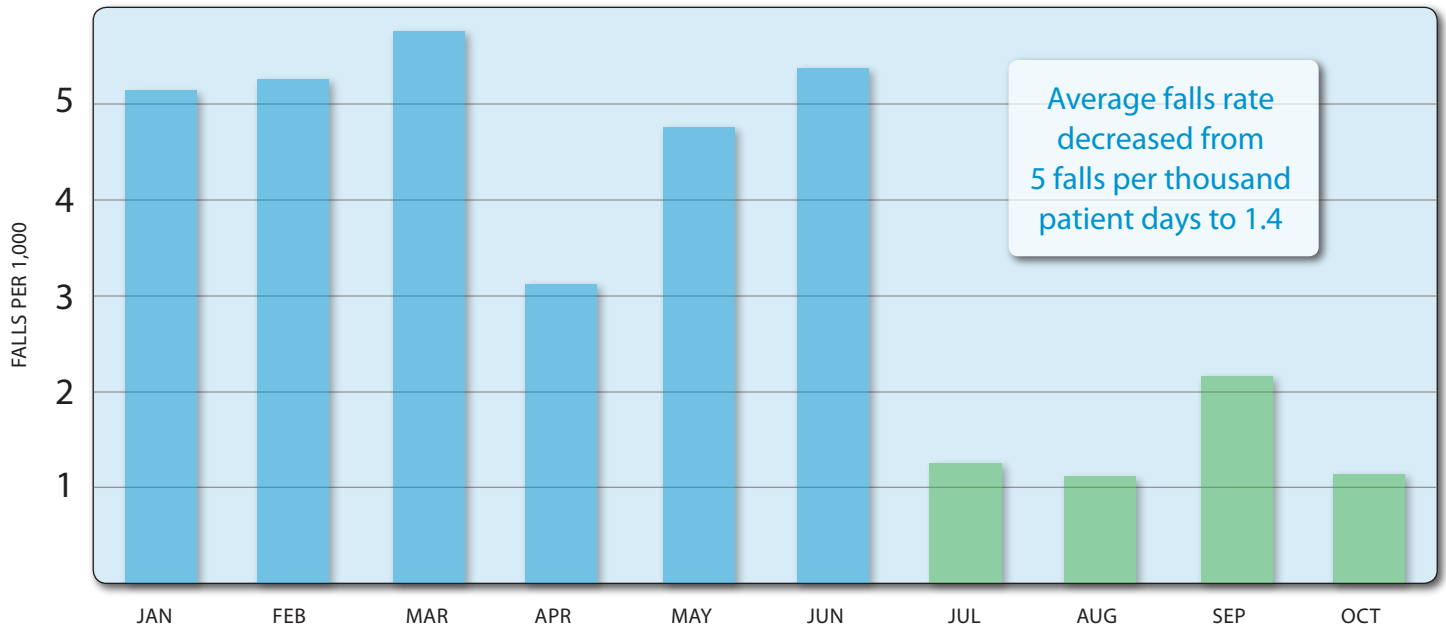
The average front-line caregiver will walk three miles per shift. Advanced communication technologies such as COMLinx™ NCM, Vocera® and Ascom reduce that requirement and connect patients to staff immediately.

- Over 100 advanced communication systems implemented
- Over 700 advanced nurse call systems implemented



ENHANCED OUTCOMES

Enabling sustainable results in patient safety



Candler Hospital worked with Hill-Rom to deploy a comprehensive falls program that encompassed engaging their people, redefining processes and deploying technology to enhance their patient falls outcomes. Preliminary results reported here for the first four months of the program.

“Interconnectivity is key to ensuring that the beds are connected to the call system so that caregivers receive messages and get to the customer in a timely manner at St. Joseph’s/Candler. We had six different types of beds, different cables and three or four different call systems prior to 2002.

The ability to standardize, provide safe beds and provide alerts to the nurses is critical to us. We chose Hill-Rom to provide us with an integrated solution based on the company’s record of integrity and patient safety efforts ...”

- St. Joseph’s/Candler Hospital Savannah, GA



Enhancing Outcomes for Patients and Their Caregivers

www.hill-rom.com