

Hill-Rom

Rental Advantagesm Service



At a glance

- Immediate on-site access to equipment required for patient placement
 - Additional products delivered or shipped within 24 hours of request
- Initial training, including:
 - Set-up procedures & processes
 - Disinfection & cleaning procedures
 - Removal procedures
 - Between patient procedures
 - Troubleshooting
- Easy-to-use “how-to” service CD
- Periodic laundry visits throughout the rental period to replace soiled coverlets
- On-going user training & in-servicing as needed
 - Basic user operational in-service
 - Complete product application & user training
- Mutually agreed upon clinical services based on your goals & objectives
- Pre-installation maintenance & electrical safety checks prior to delivery
- Repair response within 24 hours of request during normal business hours
- Rental Advantage Service product identification & tracking system
- 24/7 Care Center availability
- Billing by unit only
 - Due to the nature of the program, no specific patient usage information will be tracked by Hill-Rom on Rental Advantage Service units
 - Charges for program units will be a one-time, up-front charge for the 60* day minimum commitment period
 - After your minimum commitment is fulfilled, billing is at daily Rental Advantage Service pricing until the unit is returned
- Customer commitment
 - Commit to rent the product for a minimum of 60 days
 - Provide in-house resource to manage the program internally
 - Perform installation & set-up, disinfection & cleaning between patients

Immediate access. Immediate savings.

If you are looking to control rental costs, it pays to think long term. With Rental Advantagesm Service, you receive quality Hill-Rom® products at significantly reduced rates when you commit to renting for a minimum of 60* days and agree to manage your therapy products in house. To help you make the most of Hill-Rom® equipment, Rental Advantage Service also gives your facilities staff the training and support they need to make your program a success.

You share, you save.

With Rental Advantage Service, you share the service responsibility with Hill-Rom, but the savings are all your own. By managing equipment internally, you realize significant savings on quality Hill-Rom products. And the more you save, the more therapy products you can provide for your patient needs.

Right on site.

Since your choice of Hill-Rom’s Rental Advantage Service products are kept right at your facility, you have immediate access to the products you need—so you can respond to your patients’ needs faster than ever before.

What you need, when you need it.

Order any additional Rental Advantage Service product at any time, in any amount you’d like, and we’ll make sure it becomes part of your program. Rental Advantage Service makes it easy to adjust to seasonal demand and maintain the optimal equipment quantity and mix.

*Select products require 30 day commitment.

Hill-Rom Rental Advantagesm Service



Training right from the start.

To get you started, a certified Hill-Rom service representative provides initial training on the proper protocol for disinfecting and cleaning each unit. Along with that, you'll receive an easy-to-use Service CD containing in-depth information about each product, including procedures and process for set-up, between-patient care, equipment removal and troubleshooting.

Never stop learning.

To enable caregivers to give the best care possible, we provide periodic user training and in-servicing.

Safety is top priority.

Certified Hill-Rom service representatives take care of all pre-installation maintenance and electrical safety checks prior to delivery. If needed, equipment is repaired or exchanged within 24 hours of your request, during normal business hours.

Keep track of your Rental Advantage Service products.

To help you identify products in the program, Rental Advantage Service labels are placed on all equipment to indicate delivery and commitment dates. Use the tracking form provided by Hill-Rom to help keep track of your Rental Advantage Service units.

Talk to Hill-Rom service representatives 24/7.

If you have any questions, our fully staffed Care Center is available 24 hours a day, 7 days a week to ensure you receive the best service possible.

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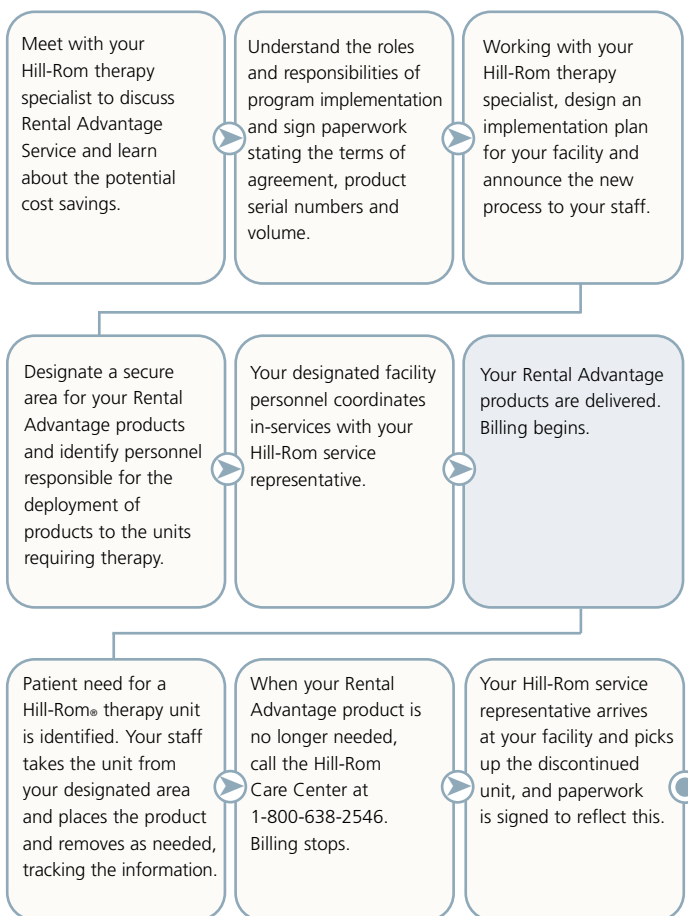
Hill-Rom reserves the right to make changes without notice in design, specifications and models. The only warranty Hill-Rom makes is the express written warranty extended on the sale or rental of its products.

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How Rental Advantage Service works



Some product and travel restrictions may apply.